MoU for the year 2026-27	
CPSE and Administrative Ministry/Department	
Cochin Shipyard Ltd.	**Ministry of Ports, Shipping and Waterways**

Scope : Consolidated

Objectives, Responsibilities and Governing Framework:
As prescribed vide DPE's MoU framework for performance evalutation of the CPSEs.

Parameter-wise annual targets for the year 2026-27

Part-I : Main Parameters

S.No.	Parameter	Unit	Wt.	Target 2026-27
1.	Value of Production	₹ Crore	32	6200.00
2.	Exports/ Income from Overseas	₹ Crore	4	2572.00
3.	Reduction in Imports Consumption (% of Revenue from Operations) over the previous year	%	4	10.00
4.	Expenditure on R&D (% of previous 3 years' average PBT)	%	2	4.00
5.	Patent or Industrial Design or IC Layout-Design Admitted	No.	2	2
6.	Block for Admin Ministry Priorities		5	As per Annexure A
7.	Capital Expenditure	₹ Crore	10	120.00
8.	EBITDA (% of Total Income)	%	8	30.10
9.	Return on Net Worth	%	10	17.00
10.	Asset Turnover Ratio	%	4	45.00
11.	Operating Cash Flow (% of Revenue from Operations)	%	4	25.00
12.	Total Return to Shareholders	%	10	100.00
13.	Dividend Payout	%	5	100.00
Total			**100**	

Part-II : Compliance Parameters

S.No.	Parameter	Marks	Source/ Verification
1	DPE guidelines on CSR expenditure	-1	
2	Provisions in the Companies Act, 2013 [or SEBI (LODR) regulations in case of listed entities] on Corporate Governance: a.Composition of Board of Directors b.Board Committees c.Holding Board and Committees' Meetings d.Related Party Transactions e.Disclosures and Transparency	-3 (0.60 for each)	
3	Onboarding of CPSE on all operational TReDS platforms	-1	
4	Timely payments to MSE vendors as prescribed in MSMED Act	-3 (graded)	
5	Procurement of goods and services (as percentage of total procurement), from a.MSEs overall – 25% b.SC/ST owned MSEs – 4% c.Women owned MSEs – 3%	-2 (0.66 for each)	
6	Succession Planning and Leadership Development Plan	-1	
7	Surplus Non-Core Assets (Land & Building) Monetization Plan	-1	
8	Adoption of Emerging Technologies Plan	-1	

Please refer "Annexure A" attached herewith

Signature and date

CMD / MD,
Cochin Shipyard Ltd.

Secretary,
Ministry of Ports, Shipping and Waterways

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Digitally Signed By:Cochin Shipyard Ltd.
Date: 23-09-2026
10:30 am

Digitally Signed By:Ministry of Ports, Shipping and Waterways
Date: 25-09-2026
03:08 pm