
**EXPRESSION OF INTEREST (EOI) FOR EMPANELMENT
OF CONTRACTORS FOR ONSITE SHIPBUILDING
ACTIVITIES**



UDUPI COCHIN SHIPYARD LIMITED

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MALPE, UDUPI 576108





Udupi Cochin Shipyard Limited
EOI FOR EMPANELMENT OF CONTRACTORS FOR ONSITE SHIPBUILDING ACTIVITIES
UCSL/CC/NFE/GEN/006, DT: 30TH AUGUST 2025

**EXPRESSION OF INTEREST (EOI) FOR EMPANELMENT
OF CONTRACTORS**

1	Reference No.	UCSL/CC/NFE/GEN/006, Dt: 30 AUGUST 2025
2	Date of issue of Notice for Empanelment	30 AUGUST 2025
4	EOI Issuing department	Contract Cell Dept.
5	Description	Notice for Onsite Shipbuilding Subcontract works.





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1. INTRODUCTION

- 1.1. Udupi Cochin Shipyard Limited, is the wholly owned subsidiary of Cochin Shipyard Limited, the premier Shipbuilding yard in India. Udupi-CSL, (erstwhile Tebma Shipyards Limited), incorporated in 1984 at Chennai, has been primarily engaged in the design and construction of vessels catering to the various Shipping segments viz Tugs, Floating Cranes, GTRV, MPSVs, PSVs, LCVs and AHTS to Indian and International clients.
- 1.2. The Medium sized Shipbuilding facility at Udupi was installed and commissioned in 2008. The yard was taken over by Cochin Shipyard Limited in 2020, and is operational since Aug 2021.
- 1.3. Since take over by CSL, the yard has delivered 8nos of 100 Pax Aluminium Catamaran Vessels to Kochi Water Metro as an outsourced order of CSL, and has been constructing 20 no's Fishing vessels under Pradhan Mantri Matsya Sampada Yojana. The yard entered into its first major commercial orders in March 2022 and present order book of commercial vessels are as follows:
 - a. 3800 TDW General Cargo Vessels – 6nos
 - b. 70 T Bollard Pull Tugs - 4nos
 - c. 6300 TDW General Cargo Vessels – 8nos
 - d. 70 T Bollard Pull Tugs - 8nos
- 1.4. The yard is expecting to continue to focus on its dedicated segments viz: Tugs, Ferries, Mid-Sized Specialized vessels, Short Sea vessels etc., as its upcoming future plans. Multiple projects are under discussion.
- 1.5. Technical Capability Assessment of the yard by Indian Navy and Indian Coast Guard is also completed and the yard is actively participating in the Defense tenders too.
- 1.6. During the upcoming the yard expects to achieve an output as following for 18-24 months commencing from August 2025:
 - a. Steel Fabrication & Erection: approx. 15000 Tones +
 - b. Pipe Fabrication: approx. 266611 Inch Dia +
 - c. Hull Outfitting: approx. 3000 Tones +
 - d. Equipment Installation & Commissioning: approx. 4000 Tones +
 - e. Electrical Cabling: 866000 meters +
 - f. Blasting & Painting: 1300000 sq. m+
 - g. Other works such as Accommodation Outfitting, Electrical Outfitting, Scaffolding, Cleaning and other activities.
- 1.7. The above work scope is based on the present contracted vessels and the projects in pipelines will be over and above the scope mentioned herein.





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2. NOTICE OF EMPANELMENT

- 2.1. Udupi Cochin Shipyard Limited (UCSL), seeks empanelment of reputed and capable companies / organization for undertaking the Onsite Shipbuilding works at Udupi-CSL premises at its following units:
- Udupi Unit – comprising of Steel Fabrication facility at Hangarkatta and Ship Erection & Outfitting facility at Malpe.
 - Chengalpattu Unit – Hull outfit and specialized components Fabrication facility at Chengalpattu, Chennai
- 2.2. The details of the facilities available at the yard is furnished in the corporate presentation.

3. AREAS OF ONSITE SUBCONTRACTING ACTIVITIES ENVISAGED

3.1. HULL FABRICATION AND ERECTION

- Work categories:
 - Panel Welding, Sub Assembly, Block Fabrication, Dry Survey, Block Erection, Compartment / Tank Testing Survey, and other associated activities.
 - Highly Skilled: Hatch Cover Fabrication, Erection and Survey
- Material of Construction:
 - Shipbuilding grade Mild Steel, Aluminum, Stainless Steel, Bimetallic.

3.2. STRUCTURAL OUTFITS FABRICATION AND ERECTION

- Work Categories:
 - Fabrication of Structural Outfits such as Ladders, Bollards, Gob eye, Manholes, Masts, Rungs, Pipe supports, Manual winches, Davits, Seachests / Gratings, Strainers, etc., Dry survey, Erection, Survey, testing (as applicable) and other associated activities.
- Material of Construction:
 - Shipbuilding grade Mild Steel, Aluminium Stainless Steel, Bimetallic.

3.3. PIPE FABRICATION & OUTFITTING

- Work Categories:
 - Pipe Fabrication (as per spool drawings & suit to site), Pressure testing, survey, Pipe installation/outfitting onboard the vessels, Pipe support fabrication & Erection, System completion, System pressure testing, and commissioning assistance.
 - Hydraulic and other High-pressure systems





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- Material of Construction:
 - a. Shipbuilding Grade Mild Steel, Aluminium, Stainless Steel, Cupro Nickel pipes
- Medium:
 - a. Compressed Air, Fuel, Lube Oil, Hydraulic, Sewage, Fresh water, Sea Water, Exhaust gas and other onboard systems & cable conduits.

3.4. STEEL PREPARATION & PAINTING

- Work Categories:
 - a. Steel preparation that includes Mechanical preparation upto ST3 standards, blasting to SA 1 to SA 2.5 standards and priming (Plates, Sections, Fabricated Blocks), Tank Blasting, Compartment blasting, Hull exterior / Deck Blasting, System coating, Tank coating up to PSPC or equivalent standards, Oil smearing, Hull marking, etc.
- Blasting Methods:
 - a. Copper Slag Blasting, Shot Blasting, Hydro blasting, Vacuum Blasting, or any other methods of blasting.

3.5. MACHINERY INSTALLATION & COMMISSIONING

- Work Categories:
 - a. Erection / Installation of Pumps, Compressors, STP, OWS, Hydrophores, and other Auxiliary systems in Engine room and other Machinery compartments.
- Highly Skilled:
 - a. Installation, Alignment, Commissioning of Propulsion System (Conventional, Z-drives, Azimuths, Thrusters and similar systems), External Fi-Fi Gantry Cranes, and other similar highly specialized systems.

3.6. ELECTRICAL OUTFITTING

- Work Categories:
 - a. Electrical equipment installation, Supports, Cable Trays, Cable conduits, Cabling, Termination, Switch board charging, Commissioning.

3.7. ACCOMMODATION OUTFITTING

- Work Categories:
 - a. Accommodation outfitting: Furniture Fabrication & Installation, Outfitting of Wall panels and Ceiling in Dry space and Wet Space, Flooring (Vinyl, Floating Floors, Ceramic Tiles, Self Levelling compounds etc.), Insulation (Machinery compartments, Accommodation, Exhaust and other areas), Installation of Doors, Windows, Scuttles and Deck Prisms).





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• Equipment's & systems:

- a. Installation and commissioning of Galley, Laundry and wet space equipment's, Installation and commissioning of Heating Ventilation and Airconditioning in Accommodation area and other Machinery spaces, Installation and commissioning of Sanitary and sewage systems.

3.8. SCAFFOLDING & GENERAL SERVICES

• Work Categories:

- a. Scaffolding: Erection and Dismantling of Scaffolding inside and outside the vessel, block fabrication skids, and other work areas
- b. Docking and Undocking support
- c. General Lighting and ventilation onboard vessels
- d. Vessel Cleaning & Final Delivery preparations

3.9. QUALITY ASSURANCE & QUALITY CONTROL

• Work Categories:

- a. NDT - ultrasonic testing, magnetic particle inspection, and radiographic testing.
- b. Quality supervising – Assisting yard QC in Hull Survey, Pipe Survey, Onboard surveys and other Quality Assurance / Quality control activities in Shipbuilding activities.

4. APPLICATION PROCESS

4.1. The interested subcontractors shall submit the application on the website <https://udupicsl.com/empanelment/> ; Application for empanelment for onsite subcontractors.

4.2. All the information updated on the portal by subcontractors shall be supported with necessary supporting documents as mandated in the Portal. After submission of the information in the portal, the application in hard copy shall be forwarded to Mr. Gokul PN, AGM (Contract Cell) at the address, Udupi Cochin Shipyard Limited, Warehouse Complex, Baputhotta, Malpe, Udupi -576108". The Hard copy application shall include the following:

- a. Acknowledgement and Summary of the Form submitted in Portal duly signed and stamped by the vendor.
- b. Hard copy of all supporting documents in line with the experience furnished by the subcontractor in the respective areas of empanelment.
- c. Please refer to Page No. 9 for the checklist of documents to be submitted.





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5. EMPANELLING & AWARD OF WORKS

- 5.1. The applications shall be evaluated by internal expert committee and the subcontractors shall be empaneled and categorized based on areas of expertise, experience and turnover of the applicants, by Udupi-CSL for the subcontracting works as furnished above. The evaluation empaneling shall be done strictly on receipt of necessary details / documentary evidences as stipulated herein.
- 5.2. Udupi-CSL intends to award the onsite works to subcontracts empaneled through the above portal through Limited Tender system / Guidance rate system.
- 5.3. The shipbuilding activities will be predominantly undertaken at UCSL – Udupi sites. Chengalpattu is expected to be utilized for Hull outfits / Pipe fabrications and Specialized fabrications. However, this is still under finalisation and shall depend upon the Build strategy for construction of the present set of vessels. The subcontractors who are willing only to work at Chengalpattu site may indicate the same in the application portal accordingly.
- 5.4. At UCSL-Udupi site, an approximate of around 750-800 tons of block fabrication and erection per month is to be achieved by the yard starting from Sept 2025, which also envisages block stage outfitting, preparation and painting of blocks. The job will be divided to appropriate set of subcontractors as per Project plans and yard loading and will be based on the expertise, capability, mechanization capabilities and capacity of the subcontractors subject to price acceptance and acceptance to UCSL terms and conditions. It is therefore advised that the subcontractors who are registering for empanelment, may include all the information as necessary for assessing the capabilities and capacity to be best possible levels. It is also advised to list out the tools & tackles, details of machines owned (welding machines / pipe bending machines / blasting equipment / painting equipment etc.) for better understanding on the capabilities. The fair idea on capacity to mobilize the personnel and the minimum time required for mobilization may also be indicated as relevant.
- 5.5. Udupi-CSL reserves the right to include external subcontractors, owner nominated vendors in the Turnkey works and other categories which are not mentioned herein, and shall be decided on case-to-case basis, and the decision shall be to the sole discretion of the yard.
- 5.6. The Notice Inviting Empanelment does not bind UCSL to issue tender documents to all the firms/companies responding against this notice, unless the subcontractor is qualified and empaneled as approved vendors after due evaluation process.
- 5.7. The yard reserves the right to select / grade / deny the empaneling of contractors based on the internal evaluation to protect the interest of qualified and eligible candidates.





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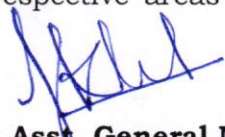
6. OTHER TERMS & CONDITIONS

- 6.1. Information furnished by the participating bidders in the application will be kept CONFIDENTIAL.
- 6.2. All information is expected to be Computer Typed in English only.
- 6.3. All pages of the document submitted by the sub-contractor should bear the signature and seal of the authorized representative of the Organization/Company.
- 6.4. Copies of all documents annexed with the application should be attested by the Applicant with designation and official seal.
- 6.5. At any time, Udupi-CSL may for any reason, modify or amend this document. All such amendment shall become part of the Notice and same will be notified on Company's website (<https://udupicsl.com/>) The respondents are required to have a watch on Company's website for any such amendment. Mere participation and application for empanelment will not automatically mean that such respondents are considered qualified to participate in subsequent Limited Tender Enquiry planned to be issued by Udupi-CSL.
- 6.6. All information contained in this, Notice for Empanelment subsequently provided/clarified is in good interest and faith. This is not an agreement and is not an offer or invitation to enter into an agreement of any kind with any party.
- 6.7. Tenders for onsite works is expected to be issued only to those applicants who will qualify themselves and empaneled with Udupi-CSL. Udupi-CSL shall be the sole judge for all matters relating to pre-qualification / empanelment unless the scope envisages supply of ship specific materials or for owner nominated vendors. The applications are liable for rejection due to incorporation of any false information and furnishing fake or truncated documents.
- 6.8. Udupi-CSL reserves the right not to respond to questions raised or provide clarification sought, in its sole discretion, if it considers that it would be inappropriate to do so. This is only a Notice for Empanelment and is neither a tender process and nor an invitation for bids.
- 6.9. Udupi-CSL reserves the right to: -
 - a. Modify the terms and conditions for empanelment and subsequent processes, discontinue the process without any obligation, or any compensation to the respondents at any stage.
 - b. Seek clarification / additional information from the participating bidders, and may hold Interactive Session(s) at Udupi-CSL with the prospective firm (s) if deemed necessary.
 - c. Udupi-CSL may in its sole and absolute discretion, independently verify any information in any submission made by the firms.

7. VALIDITY:

- 7.1. Since the yard is looking for scaling up its subcontracting and outsourcing activities, no validity has been fixed for this notice
- 7.2. The empaneling link shall be kept open. Udupi-CSL shall have rights to extend this date or to proceed with alternate tendering actions if sufficient subcontractors are not empanelled on the date of tenders of respective areas to proceed with project activities.



B1 
Asst. General Manager (Contract Cell)

गोकुल पी एन
GOKUL P N

सहायक महाप्रबंधक/ASSISTANT GENERAL MANAGER
उडुपि कोचीन शिपयार्ड लिमिटेड
UDUPI COCHIN SHIPYARD LIMITED
माल्पे, कर्नाटक/MALPE, KARNATAKA-576 108




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CHECK LIST TO BE SUBMITTED FOR EXPRESSION OF INTEREST

Sl. No.	LIST OF DOCUMENTS	CONTRACTOR RESPONSE (SUBMITTED / NOT SUBMITTED)
1	Subcontractor registration form (Refer Annexure-I).	
2	MSME Registration certificate.	
3	GST Registration certificate.	
4	EPF & ESI Registration.	
5	Any PSU Registration documents.	
6	Proof of work completion certificate from other shipyards.	
7	Details of major work executed in last 03 years.	
8	Work order copy of experience of the firm in last 03 years.	
9	Submission of balance sheet with profit & loss for the last 03 years.	
10	Equipment details available with the contractor.	
11	Details of employees in your firm/company.	
12	Certificate of Incorporation	
13	ISO/Quality Management Certificate.	
14	Organization Chart.	
15	Tools & Equipment list.	
16	Product Catalogue.	
17	Any other relevant documents (Please Specify).	



	UDUPI COCHIN SHIPYARD LIMITED	Doc No: UCSSL/IMS/CC/F/1 Date of 1st Issue: 02/05/2023 Rev No: 0 Revised on: No. of Pages: 01 of 03	
SUBCONTRACTOR REGISTRATION FORM			
Application for Pre-qualification / Registration as Sub- Contractors in Udupi Cochin Shipyards Limited			
<p>Note:</p> <p>1. Vendors are requested to reproduce this format exactly, type in the details with form no. as above, and the printout shall be submitted with covering letter, signature and official seal. Handwritten Documents will not be accepted.</p> <p>2. Details of experience of firm and its promoters, major full time executives up to supervisory level to be specified.</p> <p>3. True copies of documentary evidence for experience and financial capability (3 year Balance sheet, P&L Statement) of the firm to be submitted along with application as separate annexure.</p> <p>4. True copies of Proof of experience of promoters, major full time executives up to supervisory level shall be submitted along with application as separate annexure.</p> <p>5. Incomplete Applications/ omission of required details & fields/ Applications without supporting documents as detailed in 2-4 above will be summarily rejected.</p>			
Organizational Details			
1	Name of firm with address & contact details (Email/phone)		
2	Name (s) and address of Owners/Promoters/Directors/Chief Executives (with email, Phone)		
3	Type of ownership /Ownership Pattern		
4	Year of establishment		
5	Relationship (business/personal) with any other approved Vendors/sub contracting firms in UCSSL		
Major category of works for which enlistment is sought for in Udupi Cochin Shipyards Limited.			
Sl no.	Category of Works	Enlistment Required (Yes/No)	Period of Experience in the requested category of Works (in months)
1	Hull (Block Fabrication/Grand assembly/Erection/Dry Survey)		Value of Works Executed during the period (true copy of WO/contract to be submitted as separate annexure)
2	Structural Outfit (Fabrication of ladders, Manholes, Equipment seats, Draft markings, Bollards, Handrails & Mast and Installation onboard.)		
3	Aluminium Hull & Outfitting (Block Fabrication/Grand assembly/Erection/Dry Survey)		
4	Painting (Blasting/Power tooling/HP Washing/Painting)		
5	Piping (Shop Fabrication/Onboard erection/Pipe testing/Chemical cleaning & Oil flushing to NASH standards, as necessary)		
6	Machinery (Hot work/Equipment Erection/Instrumentation/Assistance and setting to work, Commissioning, trials, and watch keeping.)		
7	Electrical (Hot work, Equipment Installation, Cable laying, Termination & Assistance and setting to work, Commissioning, trials, and watch keeping)		
8	Accommodation (Insulation/Panneling/Flooring/Gally Laundry equipment/HVAC/Furniture)		
9	FRP (Hull & Superstructure)		
10	Inspection Services		
11	General Cleaning		
Major Promotor's Details			
1	Name		
2	Experience in Heavy Engg / Marine/Industry		
3	Parent Organisation of the firm (if any)		
4	Contact details		



IV	Major full time executives' Details:			
1	Name			
2	Experience in Marine / Heavy Engg /Industry			
3	Designation			
4	Contact Details			
V	Past Experience Details			
1	Major Industry/Area of Operations of the firm			
2	Last 5 years revenue turn over & profit after tax of the firm/promoting Org in Lakhs (to be furnished in the format below)			
	Financial Year	revenue turn over	profit after tax	
3	Brief Details of work executed in last 3 years.(to be furnished in the format below with true copy of WO/contract to be submitted as separate annexure to application)			
Sl no.	Name of Work	Workorder no. & Date	Work order Value	Customer/Client
4	List of clients with address (can be furnished as annexure)			
5	Registration details in other organization (If any)			
6	Whether the applicant firm/any other firm, in which the promoters/Directors/Partners/Cheif Executives of applicant firm are/were serving at the level of Directors/Partners/Cheif Executives, were blacklisted/penalised by any Govt. Bodies/PSUs . (if yes, details to be specified)			Yes/No.
VI	Human Resource Details			
1	Category Employees	Trade	Nos	Year of Experience
	Graduate Engineers			
	Diploma Engineers			
	Class (DNV/ABS/LRS/IRS) approved Welders			
	Otherskilled ITI technicians ()			
	Others			
2	Confirm the source/methodology of the firm for recruitment of skilled manpower			
VII	Details of Registration with statutory bodies (True copies of proof to be submitted)			
1	SSI			
2	NSIC			
3	MSME			
4	EPF/ESI			
5	GST			
6	PAN			
	Bank Details			
8	Bank and Branch			
9	Account No.			
10	Account Type			
11	IFSC Code No.			



VIII Confirmation of Submission of Details/Documents			
Sl no.	Details	Submitted or not (Yes/No)	Annexure no. to Application
1	Details of major works executed in last 3 years		
2	Proof of Experience of firm of last 5 (five) years -Copy of Workorders		
3	Financial Details of last 3 (three) years -Copy of Financial Statements		
4	Copy of certificates issued by statutory bodies		
5	Completion of application in all respect.		
IX <u>Declaration</u>			
<u>Agreement</u>			
1	I/We certify that I/we will not get myself/ourselves registered as contractor(s) in the Undertaking under more than one name		
2	I / We hereby confirm that the above information is true to the best of my / our knowledge & belief.		
3	I / We understand that the contract value will be finalized based on tender enquiries / guidance rates wherever applicable.		
4	I / We hereby agree that works awarded to me /us shall be executed as per Yard quality standards and completed within the schedule laid out by the Executing Officer.		
5	I / We am / are ready to explain to the Engineer-in-charge, the basis of working out the rates, if the rates quoted are higher than the Company's estimated rates.		
6	I / We shall abstain from forming cartels. I / We assure that I / We will not abandon work.		
7	I / We will adhere to the Safety Regulations. Terms & Conditions of Udupi Cochin Shipyard Limited and directions of the Engineer-in-charge for each and every work entrusted to me / us for UCSL. I shall abide by all provisions of relevant Contract Labour Rules and Regulations.		
8	I / We will enroll all my / our men engaged for the work in the ESI scheme. I / We shall obtain clearance certificate from the ESI section if ESI/EPF amount is directly paid by me/us or UCSL personnel department may deduct required amount on monthly basis along with the bills.		
9	I / We understand that poor performance and non-adherence to procedures / schedule will lead to cancellation / blacklisting of my / our firm / establishment from the approved list.		
10	I / We confirm that I / We have never been blacklisted by any firm / organization including UCSL.		
11	I / We also undertake that, if at any stage, the above information are found to be incorrect, UCSL shall reserve the right to cancel my /our registration, at any time, without notice, at its discretion.		
<div style="display: flex; justify-content: space-between; margin-top: 20px;"> <div> Place: _____ Date: _____ </div> <div> Name: _____ Signature: _____ Designation: _____ Office Seal of the firm: _____ </div> </div>			

