



15.01.2025

Ref. CSL Tender enquiry No: CSL/ISD/INFRA/PROP&APPR/MAINTENACE/2024/6,
Dated: 01 January 2025 and due on 17 January 2025, 03:30 PM

**CORRIGENDUM NO: 1 FOR THE ANNUAL MAINTENANCE CONTRACT FOR SAP ERP
HARDWARE INFRASTRUCTURE AND DATA CENTRE SYSTEMS**

Dear Sirs,

Sub: Revised Tender Submission Date and Amended Terms and Conditions

1. The last date of receipt of the tender is extended up to **27th January 2025 at 15:00 Hrs IST.**
2. The date of opening of the tender will be on **27th January 2025 at 15:30 Hrs IST.**
3. Support of IT and Non-IT components shall be delivered directly by the OEM and the bidder has to submit **Manufacture Authorization Form (MAF)** from M/s IBM along with the Technical bid documents as per the prescribed format given below (**Format attached**).

Yours Faithfully,


Assistant General Manager (IT)

रेयमोन थॉमस/RAYMON THOMAS
सहायक महाप्रबंधक (सूचना प्रौद्योगिकी)
Assistant General Manager (IT)
कोचीन शिपयार्ड लिमिटेड
Cochin Shipyard Ltd.
कोच्ची / Kochi - 682 015



पंजीकृत कार्यालय : प्रशासनिक भवन, पी.ओ.बैग सं 1653, पेरुमानूर पी. ओ., कोच्ची - 682 015
Registered Office : Administrative Building, P.O. Bag No. 1653, Perumanoor P.O., Kochi - 682 015
फोन / Phone : +91(484) 2361181 / 2501200 फाक्स / Fax : +91 (484) 2370897 / 2383902
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SI No	Page No (RFP)	Section	Description of clause as mentioned in RFP	Query	CSL Response
1	2	Tender Enquiry Notice	Last Date & Time for submission of Tender Form 17-Jan-2025 03:00 PM	Request you extend the due date of tender till 28th Jan 2025	The last date of receipt of the tender is extended up to 27 th January 2025 at 15:00 Hrs.
2	4	2.1 INSTRUCTIONS TO THE BIDDERS	The rate should be quoted for a period of five years (1,826 days). For items with warranty expiring during the contract period, the specific expiration dates are clearly indicated in the price bid. Once the OEM support expires during the contract period, new items will be procured by CSL, and their maintenance and monitoring shall be the responsibility of the Bidder till the contract period.	As per the warranty/AMC database the current expiry dates are different and we request to put a common end date for the upcoming contract period to make the contract prices and support period uniformal	The contract agreement with the bidder is for a period of five years, commencing from the date of issuance of the work order tentatively scheduled for 05 Feb 2025. This agreement encompasses all hardware, software, and services. Please note: 1. AMC support of IBM equipment with warranty expiring on 20 July 2025, shall commence on July 21, 2025, and continue until the contract end date with the bidder (February 4, 2030) or until the End of Support (EOSL) declared by M/s IBM, whichever occurs earlier.
3	4	2.1 INSTRUCTIONS TO THE BIDDERS	The rate should be quoted for a period of five years (1,826 days). For items with warranty expiring during the contract period, the specific expiration dates are clearly	As per the update from OEM many of the items are going EOSL during the support period and kindly advise has to quote the support price after EOSL. We may not able to support if OEM declare End of Support.	1. Following the expiration of Original Equipment Manufacturer (OEM) support (EOSL), CSL will procure and replace affected items with new units under warranty. Upon successful implementation and commissioning of the


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			indicated in the price bid. Once the OEM support expires during the contract period, new items will be procured by CSL, and their maintenance and monitoring shall be the responsibility of the Bidder till the contract period.	<p>1. SAN Switch 2498 780027C (EOS on 30/04/2025)</p> <p>2. SAN Switch 2498 780027H (EOS on 30/04/2025)</p> <p>3. IBM Power9 HMC & MCP Remote Support 7063-CR1 130TLAA (EOS on 31/12/2026)</p> <p>4. IBM Rack-Mounted Flat Panel Console Kit (TFT) 7316- TF4 106546Z (EOS on 31/12/2027)</p> <p>5. UPS 10 KVA with 26 AH Batteries (36 Nos) from APC in DR Site No 2 (Since it is EOS, OEM will not support the product further)</p>	<p>and commissioning of the replacement items, the Bidder shall extend support coverage for these new units. For existing items, the Bidder should quote the price until the EOSL date and leave subsequent columns marked 'EOSL Declared by OEM'</p> <p>2. For item no.5, UPS 10 KVA with 26 AH Batteries (36 nos): - Bidder have the flexibility to select third party vendor other than OEM for AMC of UPS. Batteries (36 nos) shall not be included for AMC.</p>
4	16	6 SCOPE OF WORK	<p>Non-IT Infrastructure</p> <p>2. Siemens Fire suppression system -NOVEC 1230 clean agent Fire-GBFSS Panel with Cylinder RE 120GR - No Set</p>	<p>Whether the replacement of FSS gas is covered in the scope of AMC?</p> <p>Or CSL shall pay additional to replace the gas? Normally gas is not covered under Amit will be considering as consumable</p>	Replacement of FSS gas is not covered under this AMC
5	16	6 SCOPE OF WORK	<p>Non-IT Infrastructure</p> <p>7. Inverter with battery backup for DC lighting - No 1</p> <p>8. UPS 10 KVA with 26 AH Batteries (36 Nos) from APC in DR Site - No 2</p>	<p>UPS Batteries are considering as a consumable item and as and when required to replace it has to replace on chargeable basis. Kindly confirm whether the replacement of batteries are covered in the scope of AMC? Or CSL shall arrange batteries as and when required to replace?</p>	Replacement of batteries are not covered under this AMC



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6	18	6 Manpower Support	The deployed onsite engineer shall be available onsite for support from 8:00 AM to 6:00 PM on all CSL working days, and on need basis during non-office hours the engineer shall reach the site within one hour.	The support timing mentioned is for 10 hours which required to deploy 2 resources to manage the shift. Kindly clarify the support timing and number of resources deployed.	The deployed onsite engineer shall be available onsite for support from 9:00 AM to 6:00 PM on all CSL working days. During non-office hours, the on-site engineer shall respond to service calls and arrive at the site within one hour to address unforeseen circumstances.
7	32	Annexure 4 - Price Bid Format	AMC payment would be provided after completion of each half-year for contract period, after deducting penalties if any	Kindly amend the payment term as half-yearly advance as the vendor has to pay B2B payment as upfront to the OEMs.	Advance payments are to be discouraged. However, whenever the payment of advance is considered unavoidable, the same may be allowed against a bank guarantee (following the CSL format - Advance Payment-BG). _ of equal amount with sufficient validity period {ie: Till the completion of supplies or for period specifically agreed + 90 days}.


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 Cochin Shipyard Ltd.
 कोच्ची / Kochi - 682 015

Manufacturer's Authorization Form

(To be submitted on OEM's Letter head)

To

ASSISTANT GENERAL MANAGER (AGM) - IT

COCHIN SHIPYARD LTD

(GOVT. OF INDIA ENTERPRISE,)

PO BAG No. 1653, PERUMANOOR PO,

COCHIN, 682 015

Dear Sir/ Madam,

Sub: **Authorization of <company name of Authorized partner> to Provide Services Based on Our Product(s)**

This is to certify that I/We am/are the Original Equipment Manufacturer in respect of the products listed below. I/ We authorize To bid /quote /negotiate and finalize the contract for supply, installation, commissioning of our equipment's listed below as per Request for Proposal (RFP) document relating to CSL

S No	Product Name	Version

The authorized bidder would ensure reliable service and in case of any default, alternative arrangement would be done by us on the same terms and conditions as negotiated and finalized in this tender enquiry.

We authorizeto provide AMC/Warranty Services for a period of 5 Years for our products for Annual Maintenance Contract for SAP ERP Hardware Infrastructure and Data Centre Systems vide tender No..... Dated..... We also commit necessary backend support in terms of Technical support, spares, and upgrades, patch updates, for relevant hardware and software for a period of 5 Years from the date of issue of commissioning certificate.

Yours faithfully,

Authorized Signatory Place:

Designation Date:

OEM's company name

CC: Bidder's corporate name

BANK GUARANTEE FOR ADVANCE PAYMENT

To
COCHIN SHIPYARD LTD
(GOVT. OF INDIA ENTERPRISE,)
PO BAG No. 1653, PERUMANOOR PO, COCHIN 682 015.

In accordance with the Conditions of Contract No.
dated (hereinafter called the Contract) for the work of **Annual Maintenance Contract for SAP ERP Hardware Infrastructure and Data Centre Systems**, M/s.
..... (Name and address of Contractor)(hereinafter called the Contractor) shall deposit with COCHIN SHIPYARD LTD, COCHIN, a bank guarantee to guarantee his advance payment under the Contract for an amount of (amount of Guarantee)(in words).

AND WHEREAS, we have agreed to give the contractor such a Bank Guarantee. It is a condition for any claim and payment to be made under this guarantee that the advance payment referred to above must have been received by the Contractor on his account number..... [account number in IBAN-format] at [name and SWIFT address of account-holding bank].

NOW THEREFORE we (Name of the Bank) having its Head Office at (Address of Head Office) and acting through its branch office at (Address of the executing branch) (hereinafter called "the Bank") as instructed by the Contractor, agree irrevocably to guarantee the payment to COCHIN SHIPYARD LTD, COCHIN, in the amount not exceeding..... (Amount1 of Guarantee) only (in words).

We, the bank, hereby irrevocably undertake to pay you any amount not exceeding in total the Guarantee Amount upon receipt by us of your demand in writing accompanied by the following documents:

1. Your signed statement certifying that the Contractor is in breach of his obligation(s) under the Contract and the respect in which the Contractor is in breach.
2. Your signed statement certifying that the Contractor has been given a prior written notice by email from you to make good the aforesaid breach and that the Contractor still failed to fulfil the Contract within 30 days of such notice and the amount claimed is still to be received from the Contractor. A copy of such notice given by email to the Contractor shall be attached to the demand for payment.

Any demand for payment should contain your authorized signatures which must be authorized by your bankers or by a notary public.

We, the Bank, further agree that no change or addition to or other modification of the terms of the Contract or of Works to be performed thereunder or of any of the Contract documents which may be made between COCHIN SHIPYARD LTD, COCHIN and the contractor, shall in any way release us from any liability under this guarantee, and we hereby waive notice of any such change, addition or modification. We, the Bank, further agree that any change in the constitution of the said contractor or the said bank shall not discharge our liability hereunder.

The guarantee shall remain valid and in full effect from the date of the advance payment under the Contract until the fulfilment of the contractual obligations in respect of which this BG is issued by the contractor

Notwithstanding anything contained herein:

- 1. Our liability under this Bank Guarantee shall not exceed..... only).
- 2. This Bank Guarantee shall be valid up to (date) and
- 3. We are liable to pay the guaranteed amount or any part thereof under this bank guarantee only and only if you serve upon us a written claim or demand on or before(validity date).

Any demand for payment under this Guarantee must be received by us at this office during working hours on or before the validity date. Should we receive no claim from you by the validity Date, our liability to you will cease and the guarantee will definitely become null and void whether returned to us or not.

Yours truly,

Signature and seal of the guarantor

Name of Bank:

Address.....

.....

Date: